

APPROVED
by *M. Jovan*
Date 3-30-10

Community Services of Washington
American Association of State Troopers
Common Questions

1. What is the AAST

The American Association of State Troopers was formed back in 1989 to bring state police officers and Highway Patrol Troopers together with programs and benefits to improve the quality of their lives. Membership is open to all active and retired Washington State troopers. In fact, the AAST is a national organization with over 6100 member law enforcement officers from 49 states across the country being represented... *can the AAST count on your support?*

2. What is the Money Used For

Your support will help to provide vital benefits and services for Washington members of the AAST and their families...in fact, the American Association of State Troopers provides it's members with a full coverage life insurance and an 'In the line of duty' death benefit. The association has also established a scholarship foundation, to award grants to the children of member troopers each year...in fact, the organization also provides brotherhood gifts and assistance for members involved in a catastrophic event... *can the AAST count on your support?*

3. Does This Support Local Law Enforcement

The American Association of State Troopers is a national organization that provides programs and services to over 6,100 active and retired law enforcement officers in 49 states across the country. Your support will also benefit Washington members of the AAST both active and retired. In fact, your donation will not be limited to just one area, because membership includes trooper members throughout the country... *can the AAST count on your support?*

4. Is this Tax-Deductible / Do Taxes Pay for This

Contributions to the AAST are not tax deductible because of federal tax laws, however, the association is registered by the IRS as a non-profit organization and AAST has complete control over all funds raised...In fact, your support will provide programs and services above and beyond what the state provides...and since AAST doesn't receive any state or federal funding, they rely on citizens just like yourself to support their programs.. *can the AAST count on your support?*

5. What Percentage of Contribution goes to AAST

The AAST is the sole sponsor of the campaign and collects all funds raised, as you can imagine there are fundraising expenses that have to be paid, but the AAST still receives 17% of all funds raised...*can the AAST count on your support?*

6. Are you a Police Officer / Whom Do You Work For

NO...I work for Community Services of Washington who handles all sales and distribution of the supporter packets. However AAST is the sole sponsor of the campaign... all checks are made payable to the AAST and they control all funds raised... *can the AAST count on your support?*

7. Is AAST Legitimate

The AAST has been registered and bonded with all government agencies required by law. AAST's charitable solicitation license number is COSE96120. All checks are made payable to the AAST and they have full and complete control over all funds raised... *can the AAST count on your support?*

8. How did you get my number/ mailing address

I'm calling you from a database that contains many of the available listings in your area but it is almost impossible to keep our database 100% up to date. AAST's goal of course is to reach out to every concerned citizen in your area that will stand behind the Washington Trooper members of the AAST... *can the AAST count on your support?*

9. Where are you calling from

I'm calling you from the AAST regional fundraising office in Texas. In fact, the AAST is a national organization who's headquarters is located in Tallahassee Florida. serving over 6,100 membered state police and highway patrol officers. You're check of course is made payable to the Washington Lodge of the AAST and mailed to Olympia Washington.... *can they count on your support this year?*